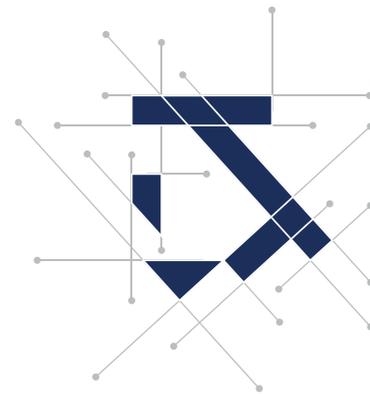


ITALIAN DEFENCE INDUSTRY DAY

BUILDING THE DEFENCE OF THE FUTURE:

Institutional, Industrial
and Technological
Cooperation
in Europe

BOOKLET 2024



**ITALIAN
DEFENCE
INDUSTRY
DAY**

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*Distinguished
Participants in the
Italian Defence
Industry Day,
Esteemed Members
of the Defence
Community,*

It is a great pride to witness the first Italian Defence Industry Day, first appointment of an initiative I am confident will become a milestone of our efforts to advance Italy's presence in the global defense sector. This inaugural occasion marks the beginning of a dynamic chapter for the Italian Trade Agency as we venture into the defense sector, a field that not only represents national and European security but also immense entrepreneurial potential.

Our mission at ITA has always been to champion Italian excellence across the globe. Today, we extend this mission into the defense industry, recognizing its critical importance to our nation's strategic interests and its capacity to drive technological advancement and economic growth. Italy, with an export of weapon systems worth more than € 6 billion, is the sixth largest country in the world in the defense sector.

We stand at the forefront of a burgeoning market, where the intersection of cutting-edge technology and robust industrial capabilities opens up vast opportunities for our enterprising companies. Together, we will enhance our technological prowess, bolster our economic resilience, and secure a prosperous future for Italy.

Thank you for joining us today. Let us move forward with determination and confidence, embracing the challenges and opportunities that lie ahead.

Sincerely,

Tindaro Paganini

Director of the Italian Trade Agency Office in Brussels

Dati: SIPRI Yearbook 2024

[Report on the weapon material export, import and transit control operations authorized and implemented in 2022.](#)



INTRODUCTION

This booklet was conceived for the Italian Defence Industry Day, an event taking place in Brussels on 10 and 11 December 2024. The event, the first of its kind, has been organised by the Italian Trade Agency in collaboration with the Italian Ministry of Defence and is a unique opportunity to present to an international audience - including NATO, Allied Nations, Partners and EU Institutions - the advanced solutions and innovative products of Italian companies in the sector.

SCENARIO DATA ON THE ITALIAN SECURITY AND DEFENCE INDUSTRY

The **entire revenue** generated by the Aerospace, Security and Defence (AD&S) sector in Italy is **€ 19 billion**, representing **a 39% increase over the previous 10 years**. This accomplishment not only shows the industry's flexibility in responding to international economic issues, but also its essential function as a catalyst for national development. The fact that 70% of the sector's revenue comes from exports proves its strong international vocation. The **military accounts for € 6 billion**, almost one third of the total revenue, making Italy the sixth country in the world in the export of weapon systems.

Italian businesses are **very competitive in international markets**, both in the civilian and military sectors, thanks to the high technological quality of their goods and services. Over **220,000 people** are employed in the AD&S sector, with over 55.000 of them working directly for businesses in the field. This figure shows the industry's significant direct and indirect job creation impact, considering the realities of the supply chain and other services. With **€ 1.25 billion invested annually**, the AD&S sector's commitment to research and development (R&D) is one of its most important features. More than **60 entities are involved in R&D investments** in the AD&S sector, including academic institutions, research facilities, and government organizations. Collaborations between academia and the business sector are essential to bolstering Italian industry's global competitiveness.



€19 billion

Revenue generated by the Aerospace, Security, and Defense sector in Italy



+39%

Growth compared to 10 years ago



70%

The share of revenue derived from exports



31%

Of this revenue comes from the military sector



220,000

The number of people employed in the sector



€1.25 billion

Annual investments in research and development by the sector



60+

Entities involved in the investments

EU PROGRAMS

1. European Defence Fund (EDF)

The European Defence Fund is the Commission's instrument **to support Research and Development in defence**. The EDF helps businesses in Member States to create **cooperative and competitive defense initiatives** that will provide cutting-edge, interoperable defense equipment and technologies. It provides participants with guidance and assistance over the whole research and development cycle. The EDF is put into practice through yearly work programs organized around 34 thematic action areas and the goals outlined in the Multiannual Financial Framework 2021-2027.

The identified priorities are intended **to support the security and defense interests of the Union** according to the defense capability priorities decided by Member States under the Common Security and Defence Policy (CSDP) and especially in the context of the Capability Development Plan (CDP), taking into account regional priorities and priorities of international organizations (NATO).

[Find out more about the program](#) ▶

2. EU Defence Innovation Scheme (EUDIS)

The EU Defence Innovation Scheme is an instrument enabled by the EDF **to strengthen defense innovation in the European Union**. As a Limited Partner, the **European Investment Fund (EIF)** will use the EUDIS to invest in private funds (private equity or venture capital funds) which focus on European businesses creating cutting-edge defense technology with potential for dual application, covering both civil and defense applications. Over the next four years, the initiative will **greatly increase the EIF's investment capacity** to support private equity and venture capital funds with strategies addressing defense-related technologies. It can rely on € 100 million from the European Defence Fund and an additional € 75 million secured by the EIF.

EUDIS provides a suite of tools for SMEs, including start-ups and other non-traditional participants in the defense industrial ecosystem, seeking to reduce barriers to entry in the defense industry for innovators and smaller businesses.

[Find out more about the program](#) ▶

3. Hub for EU Defence Innovation (HEDI)

The Hub for EU Defence Innovation was established within the EDA in May 2022 in order to strengthen the Agency's existing innovation activities as well as initiate new ones, in close cooperation with Member States and EU stakeholders. HEDI will act as a platform to **stimulate, facilitate and support cooperation on defense** innovation among Member States while ensuring synergies with related European Commission activities, notably the EU defense innovation scheme, and coherence of output with NATO innovation initiatives such as the Defence Innovation Accelerator for the North Atlantic (DIANA). HEDI will function as a **catalyst and amplifier** at the intersection of EDA's current innovation initiatives.

[Find out more about the program](#) ▶

4. European Defence Industry Reinforcement through common Procurement Act (EDIRPA)

EDIRPA is an EU program aimed at **incentivising cooperation** in defense procurement between Member States to jointly coordinate and acquire the most urgent and critical defense product needs. With a € 310 million overall budget, EDIRPA will facilitate access for all Member States to defense products being **urgently needed**. The program seeks to mitigate the complexity that is frequently linked to common procurement in three areas: platforms and replacement of legacy systems; ammunition; air and missile defense.

[Find out more about the program](#) ▶

5. European Defence Industrial Strategy (EDIS)

The European Defence Industrial Strategy is a joint communication from the Commission and the High Representative that lays out a vision for the European defense **industrial policy through 2035**. It aims to boost the European defense industry's ability to respond quickly in any situation by integrating a culture of defense readiness into all EU initiatives. The goal is to team up with EU international, like-minded, and strategic partners.

[Find out more about the program](#) ▶

6. Strategic European Security Initiative (SESI)

The Strategic European Security Initiative (SESI) was established by the **European Investment Bank (EIB)** in 2022 to support dual-use research development and innovation, security infrastructure, technology projects focused on cybersecurity, New Space, AI and quantum technologies. By June 2023, in response to changing geopolitical conditions and increasing demand, the EIB expanded its security and defense funding to € 8 billion.

The EIB Group is active in **contributing to Europe`s peace and security** through the reinforcement of Europe`s security and defense capabilities. From reconnaissance and surveillance, spectrum protection and control, to cybersecurity solutions, infrastructure and military mobility, EIB`s financing solutions are designed to bolster projects that keep Europe safe, resilient and innovative.

[Find out more about the program](#) ▶

NATO PROGRAMS

1. Defence Innovation Accelerator for the North Atlantic (DIANA)

DIANA is a NATO program that helps leading researchers and entrepreneurs from across the Alliance to develop **technologies designed to guarantee the security of the populations** of NATO countries. DIANA is designed to equip businesses with the skills and knowledge to navigate the world of deep-tech, dual-use innovation. With **more than 200 accelerators and test centers** across the Alliance, the program brings together universities, economic operators and public authorities to help start-ups and innovators solve critical defense and security problems.

In 2023, DIANA began its first three pilot challenge programs. When DIANA is completely operational in 2025, it will be able to collaborate annually with hundreds of innovators across an even larger network of test centers and accelerator locations around the Alliance.

[Find out more about the program](#) ▶

2. NATO Innovation Fund (NIF)

The NATO Innovation Fund is a **stand-alone venture capital fund** supported by 24 NATO Allies which invests in cutting-edge science and engineering startups to improve Member Nation`s **resilience, security and defense**.

Working in partnership with its portfolio companies, other venture funds, and Allied governments, the NIF accelerates deep tech adoption across countries and transforms how nations and businesses work together to face emerging challenges.

[Find out more about the program](#) ▶

3. Defence and Related Security Capacity Building (DCB) Initiative

The Defence and Related Security Capacity Building Initiative is a NATO program which helps partners develop their capability in areas where NATO is an expert by offering them **strategic guidance and useful support**. DCB initiatives, which are request-driven, aim to facilitate the development of strong, robust, and successful defense institutions in NATO Allies. They are customized to meet the unique requirements of partners and can include anything from tactical support on defense capacity and local forces development to strategic-level defense advice.

[Find out more about the program](#) ▶

4. Science for Peace and Security (SPS) Program

The Science for Peace and Security Program **encourages dialogue and real-world collaboration** between NATO Member Nations and their Allies through knowledge sharing, technical advancement, and scientific research. The Program provides funds, professional guidance and assistance for customized civil security-related initiatives that address NATO's strategic goals.

[Find out more about the program](#) ▶

ITALIAN DEFENCE AND SECURITY COMPANIES

1 AEREA S.P.A.



ADDRESS: Via Carlo Cattaneo, 24 - 22078 Turate (Como)

COMPANY CONTACT PERSON: **GIOVANNI MURETTINO**, *Business Development Director* - murettinog@aerea.it

DESCRIPTION: AEREA is a privately owned Italian company specialised in development, design, manufacturing and MRO&U of carriage and release equipment for airborne stores (EMRUs, BRUs, missile launchers), role equipment (pods, gun mounts), structural components, and ground support equipment for fixed and rotary wing military aircraft. Our products equip prominent national and international NATO platforms such as EF2000 Typhoon, F-35 Lightning II, M346, NH90, Euromale and AW249 among others.

2 CEIA S.P.A.



ADDRESS: Zona industriale Vicomagaggio, 54 - 52041 Arezzo

COMPANY CONTACT PERSON: **MAURIZIO MASCARINO**, *Field application specialist* - mmascarino@ceia-spa.com

DESCRIPTION: CEIA SPA is an Italian company of automated industrial electronic constructions that designs, develops and manufactures metal detectors for various applications and equipment for magnetic induction. In particular, for activities in the Defence sector, we manufacture underground metal detectors used by the majority of NATO countries to detect mines and unexploded ordnance and MD for security and access control of critical infrastructures.

3 CLAREN TOOLS S.R.L.



ADDRESS: Via dei Vetrai, 26/28/30 - 25032 Chiari (Brescia)

COMPANY CONTACT PERSON:

MARCO OLIVARI, *General Manager* - m.olivari@clarentools.it

DESCRIPTION: In cooperation with trusted partners, Claren Tools stands among the first companies to supply innovative solutions in the nautical sector. We have extensive experience in high-precision injection moulds and customized machining works. We are able to offer a complete service from the engineering to the manufacturing of mechanical components. Our solutions, made of elastic and resistant special materials (stainless steel or titanium), grant the highest performances in terms of speed and reliability.

4 DIGITALPLATFORMS S.P.A.



ADDRESS: Via Andrea Noale, 351 - 00155 Rome

COMPANY CONTACT PERSON:

MARCO BRACCIOLI, *Vice President Defence* - marco.braccioli@dplatforms.it

DESCRIPTION: DP is an Italian group born in 2018 with the mission of providing Internet of Things and Cyber technologies to Defence, Public Administration and to companies running critical infrastructures, such as energy, utilities, transportation, telecommunications. DP Group is currently made up of nine companies and employs 500 resources, including engineers, programrs, IT consultants, laboratory technicians, researchers, operating from thirteen offices or factories all based in Italy. DP has a turnover of € 80 million, mostly with Italian Institutions and large Italian Companies, and grows on average 50%+ per year. With the main security authorizations, DP collaborates with all the major integrators and platform suppliers of the Italian Defense and it is an AIAD federated company. It is also a certified vendor at the Council of Europe and NATO. DP is fully owned, founded and managed by Italian managers with 30+ years of experience in leading Italian companies in the industrial, services and finance sectors. The

Internet of Things and Cybersecurity market is rapidly expanding, driven by the digital transformation of energy, water, gas distribution networks, railways, roads and metropolitan areas (the "smart cities"), and, in general, of all critical infrastructures. This digital transformation exponentially increases the risk of cyber criminals taking over control of networks and infrastructures by blocking services or altering their functionalities, with the aim of acquiring sensitive information, extorting money or carrying out terrorism acts. Therefore, the IoT objects that enable this digital transformation must be conceived, designed and built to be as resilient as possible to cyber threats ("cybersecurity by design"), and provided by controlled and certified companies and supply chains. DP has merged several Italian SMEs into one group in order to provide the defense sector with all the competences to design and manufacture new and effective IoT and Cyber products and solutions, leveraging on the expertise in both the private and the military sectors. DP aims to increasingly become one of the partners of choice for the Italian Defence.

5 D-ORBIT S.P.A.



ADDRESS: Viale Risorgimento 57, 22073, Fino Mornasco (Como)

COMPANY CONTACT PERSON: **FABIO AVERSA**, EC and NATO D-Orbit Representative - fabio.aversa@dorbit.space

DESCRIPTION: Founded in 2011, D-Orbit is a leader in space logistics and transportation, offering proven technologies through successful missions. The company manufactures and operates ION Satellite Carrier, a spacecraft that transports and deploys satellites into distinct orbits, cutting launch-to-operation time by 85% and costs by 40%. ION also supports third-party payloads, edge computing, and space cloud services. With offices in Italy, Portugal, the UK, and a new US team focusing on bus design and manufacturing, D-Orbit is the world's first certified B-Corp active in the space industry.

6 ELDES S.R.L.



ADDRESS: Via di Porto, 2B, 50018, Scandicci, Florence

COMPANY CONTACT PERSON: **RAFFAELE LIBERATI** - r.liberati@eldes.it

DESCRIPTION: Programmable Hardware-in-the-Loop (HWIL) Simulator Solutions for EW and Radar Assessment.

7 ELETTRONICA S.P.A.



ADDRESS: Via Tiburtina Km 13,700 - 00131 Rome (RM)

COMPANY CONTACT PERSON: **BENEDETTO VECA**, Exhibition Manager - benedetto.veca@elt.it

DESCRIPTION: For over 70 years, Elettronica SpA has been a world leader in electronic defense systems. Thanks to its innovative management of the electromagnetic spectrum, achieved through proprietary and integrated technologies, today it has built an international Group (under the brand name Elt Group) with a multi-domain approach that also covers Cyber, Space and Biodefense. ELT Group is present in the main European Defence programs with cutting-edge technologies for intelligence support and for crew and platform defense. ELT Group is headquartered in Italy, and has a multi decade presence in Germany, with its subsidiary known as ELTGROUP Deutschland, as well as in 10 countries located on 4 continents through sales offices and companies of strategic importance organized under local laws. Also part of the ELT Group are CY4GATE, which specializes in Cyber security and Cyber Intelligence, E4Life, Italy's first Biodefense company and Solynx Corporation, a US-based technology scouting company.

8 EUROCONTROL S.P.A.



ADDRESS: Via Luigi Cibrario 4, Genoa

COMPANY CONTACT PERSON:

MARC SZAFRANSKI, CEO - marc.szafranski@eurocontrol-spa.com

DESCRIPTION: Eurocontrol – Your single source provider of electromechanics, electronic, optronic and mechatronic solutions. Since 1970, Eurocontrol has been designing and manufacturing Weapon Control Systems, stabilized Servo-controlled Mounts and Directors, Electric Turret Drives, Motions Simulators and Static Converters for submarines and surface ships. Eurocontrol, member of the John Cockerill Group, is based in Genoa and employs a staff of 60, mostly university graduates and qualified technicians.

9 FABBRICA D'ARMI PIETRO BERETTA S.P.A.



ADDRESS: Via Pietro Beretta, 18 - 25063 Gardone Val Trompia (Brescia)

COMPANY CONTACT PERSON:

SÉBASTIEN DAVID, Business Development & Communication Director,
Law Enforcement & Military - sebastien.david@beretta.com

DESCRIPTION: Beretta is a recognized leader in the sector of small arms, especially in the hunting, sporting, military and law enforcement markets. Beretta is part of the Beretta Holding Group, which is made up of 50 companies (including market leaders like RWS, SwissP, Sako, Benelli, Steiner, Norma) whose products range from assault rifles to submachineguns and pistols, small calibre ammunition, optics and tactical clothing. Beretta is a historic supplier of leading armed forces around the world, including the US Armed Forces, the Italian Armed Forces, and many Special Units in NATO countries.

10 FAE GROUP S.P.A.



ADDRESS: Zona Produttiva 18, 38013 Fondo - Borgo d'Anaunia (Trento)

COMPANY CONTACT PERSON: **EMILIO CANALES**, Sales Manager Demining Machines - ecanales@fae-group.com

DESCRIPTION: FAE is the world's leading designer and manufacturer of heads for tractors, excavators, skid steers, special vehicles, and tracked carriers for forestry, agricultural, road and remote-controlled demining machines equipped with demining tiller and with demining flail.

With a range of more than 90 products and 400 models, FAE can meet the most diverse customer demands. FAE's range of heads includes demining machines, battle area clearance machines, forestry mulchers, cutters, stump cutters, stone crushers, soil stabilizers, road planers and multitasks. Our line with remote-controlled tracked carriers includes the demining machine and the smaller robots equipped with a vegetation clearance tool that are very useful for battle area clearance operation. FAE has supplied the PT-300 D:Mine demining machines since 2015. The machine has been supplied to majors NGOs, commercial demining companies and NATO armies. In particular FAE also supplied demining machines in Ukraine to the State of Emergency Services, Norwegian People's Aid, The Halo Trust, and will supply machines in the next few weeks and months to the United Nations Development Program, NGOs and to SSTS, a division of the Ministry of Defence that is also a demining operator. FAE focuses on technological innovation and building quality to ensure that its machines offer superior performance and reliability. FAE was founded in 1989 in Fondo, Italy, where its headquarters are still located. FAE Group SpA was founded in 1989, then Primetech SpA was founded in 2005. Both companies were merged and therefore the Chamber of Commerce, Industry, Handicraft certificate, reflects the date of that merge. Production, sales, after-sales service, and parts distribution are handled by the 4 production sites, the headquarters, and a network of authorized dealers all over the world. For training and technical services also in dangerous territories, FAE has partnerships with local companies that provide on site services. More information about the company can be found on the website www.fae-group.com.

FINCANTIERI

ADDRESS: Via Genova 1, Trieste - Italy
Brussels Office - Rue Montoyer 39, 1000 Bruxelles - Belgium

COMPANY CONTACT PERSON: **DAVIDE CUCINO**, SVP, Head of EU and NATO Affairs - davide.cucino@fincantieri.it

DESCRIPTION: Fincantieri is one of the largest shipbuilding companies in the world, with over 230 years of history and more than 7,000 ships built. We are the change we want to bring in the global naval-mechanics industry. We are leaders in all high value-added segments: cruise ships, defense vessels, and specialized offshore vessels. We are a reference player for major cruise operators, the exclusive supplier for the Italian Navy, a partner of the US Navy and numerous foreign navies, and a key player in some of the most important European Defence partnership programs. We specialize in ship repairs and conversions, the production of systems and components for the mechanical and electrical sectors, naval interior design solutions, electronic and software systems, infrastructure, marine projects, and post-sales support services. We are an international company with headquarters and expertise based in Italy. We have 10,000 employees and generate approximately 90,000 jobs, which double on a global scale thanks to a production network consisting of 18 facilities on four continents.



ADDRESS: GT Line srl a socio unico - Via del Lavoro, 9 - Loc. Crespellano - Valsamoggia (Bologna)

COMPANY CONTACT PERSON:
DAVIDE SEGATORI, Sales Area Manager - d.segatori@gtline.com

DESCRIPTION: GT LINE was established in Bologna, Italy in 1970 and specialized in the production of technical cases. EXPLORER CASES is a range of virtually indestructible waterproof cases providing a solution for any equipment requiring a high level of protection. Recommended for the Military, Aerospace, Industrial, Safety and Medical fields. EXPLORER CASES are certified IP67 Dustproof-Waterproof; Def.- Stan. 81-41 Lev.J; STANAG 4280 ed.2. MADE IN ITALY.



ADDRESS: Via I Maggio, 99, Rivalta di Torino (Turin)

COMPANY CONTACT PERSON:
ALESSANDRO R. UNGARO - alessandroriccardo.ungaro@avioaero.it

DESCRIPTION: Avio Aero is a GE Aerospace company. It designs, manufactures and maintains components and propulsion systems for civil and military aviation. The company provides innovative technological solutions: additive manufacturing, rapid prototyping, as well as technologies dedicated to the production of transmissions, turbines, and combustors. The company's head office is in Rivalta di Torino, where its largest production facility is also located. Other important facilities are situated in Brindisi and Pomigliano d'Arco (Naples), with over 4,600 employees employed in Italy. Abroad, it has a plant and a test center in Poland and a production and testing facility in the Czech Republic, with approximately 1,100 employees. Through continuous investment in research and development and a consolidated network of relationships with major universities and international research centers, Avio Aero has developed a globally recognized level of technological and manufacturing excellence, as evidenced by the partnerships signed with the world's leading aviation companies.

14 IT'S PRODIGY S.R.L.



ADDRESS: Via Monte Napoleone 8 - 20121 Milan

COMPANY CONTACT PERSON: **SANO MUSAB HIJAZI** - pr@itsprodigy.com

DESCRIPTION: It's Prodigy is an innovative company specializing in digital transformation and Artificial Intelligence solutions. It offers products like DataProdigy, Digitality, and AI Agent to enhance business efficiency. Focused on innovation and growth, it supports clients across various industries in their digitalization journey.

15 KNDS AMMO ITALIA S.P.A.

KNDS

ADDRESS: Via Ariana Km 5,2 00034 Colleferro - Rome

COMPANY CONTACT PERSON:

ANTONELLO MANGINO, Sales Manager - antonello.mangino@knds.it

DESCRIPTION: KNDS Ammo Italy SpA (former Simmel Difesa SpA) is part of KNDS Group. Continuing the military tradition of BPD started 1912 in Colleferro (Rome), KNDS Ammo Italy is a historical partner of Italian Armed Forces with worldwide recognized leadership for the manufacturing of naval and land ammunition. KAI is the sole Italian Company able to produce in its own premises, propelling powders and charges, explosives, fuzes, missile components and complete munitions from Cal. 25mm to 155mm, fully responding to NATO standards with reliability and high performances.

16 LARAN BUSINESS S.R.L.



ADDRESS: Via Beretta, 10, Gardone Val Trompia (Brescia)

COMPANY CONTACT PERSON: **LUCA FRUSONE** - luca.frusone@laran.it

DESCRIPTION: Laran Business specializes in advanced software and services, emphasizing risk management, organizational intelligence, and regulatory compliance. A key focus is assisting organizations in accessing grant funding and leveraging financial instruments, particularly through programs like the European Defence Fund (EDF). By analyzing emerging trends and utilizing cutting-edge technologies, Laran Business empowers clients to secure resources, enhance resilience, and drive innovation in a rapidly evolving global landscape.

17 LEONARDO S.P.A.



ADDRESS: Piazza Monte Grappa, 4 - 00195 Rome

COMPANY CONTACT PERSON: **RENZO TOMELLINI** - renzo.tomellini@leonardo.com

DESCRIPTION: Leonardo is a global industrial group that creates multi-domain technological capabilities in the Aerospace, Defence and Security sector. With over 53,000 employees worldwide, the company has a significant industrial presence in Italy, the UK, Poland and the US. It also operates in 150 countries through subsidiaries, joint ventures and investments. A key player in major international strategic programs, it is a technological and industrial partner of governments, defense administrations, institutions and companies. Leonardo covers the entire multi-domain value chain - platforms, enabling technologies and systems and integration capabilities - with the resulting possibility of exploiting its technological solutions in all operational scenarios (terrestrial, aerial, maritime, space and cyber activities) and in a synergistic manner. The propulsive element of this technological capacity is digitalisation which allows interoperability between operations in the various domains. Big data analysis, high performance computing, cloud, artificial intelligence, digital twin, ultra-broadband connections are the strategic enablers that allow the company to better manage the new global security scenarios.

18 LMA S.R.L.



ADDRESS: Via Vercelli no. 6 - 10044 Pianezza (Turin)

COMPANY CONTACT PERSON:

BARBARA GOIA, *Executive Sales Manager* - barbara.goia@lmasrl.it

DESCRIPTION: L.M.A. is an Italian aerospace company with a strong heritage (+50 years) in the co-design and precision machining of metal aero-structural components (500mm -8.000mm) in aluminum, titanium, steel. We are a point of reference for the main international OEMs both in the civil and defense sectors. LMA is at the forefront of the defense industry, partnering with major players and contributing to the most important defense programs such as the JSF F35, Eurofighter Typhoon, M346, and missile systems.

19 MAROTTA S.R.L.



ADDRESS: Viale G.Marconi 18°, 80040 Cercola (Naples)

COMPANY CONTACT PERSON: **LUCA GROSSO** - luca.grosso@marottasrl.it

DESCRIPTION: Marotta S.r.l. has been operating since 1957 and over the years it has specialized by increasing its know-how and continuously keeping up with the advances in technology. A continuous challenge to guarantee its customers a high quality service. Specialized in design and manufacturing for aerospace, Defence and scientific research. The experience, passion and dedication of the company to this sector are amply rewarded by the important collaborations established during the years with: Leonardo, MBDA, Mecaer, ESA, ASI, CIRA, CERN and many others. Company certified EN 9100:2018 by Kiwa UNAVIAcert.

20 MB ELETTRONICA S.R.L



ADDRESS: Zona ind.le Vallone c.s Ossaia 35-35/P 52044 Cortona (Arezzo)

COMPANY CONTACT PERSON:

ROBERTO BANELLI, *CEO* - roberto.banelli@mbelettronica.com

DESCRIPTION: MB Elettronica is an Italian company that has been working for over 50 years in the sector of electronics and high-tech and is thus able to collaborate with clients on the design, development and assembly of electronic boards and electronic devices, on the integration and test of devices and systems, mainly in the rail, security, aerospace and communications sectors. We also provide rapid prototyping and after-sales services.

21 MBDA ITALIA S.P.A



ADDRESS: Via Monte Flavio 45 - 00131 Rome

COMPANY CONTACT PERSON: **GIOVANNI GROSSO**, *EU & NATO Business Development Manager* - giovanni.grosso@mbda.it

DESCRIPTION: MBDA Italia, with its over 2000 employees, is part of MBDA - a unique multi-national European group - a world-leader capable of designing and manufacturing complex weapon systems to meet the full range of current and future operational requirements of the armed forces. With a total of over 15,000 employees, besides Italy, MBDA is based in France, United Kingdom, Germany and Spain. MBDA systems are operational with 90 armed forces worldwide with a portfolio of over 60 products, 15 of which under development.

22 OMA S.P.A.



ADDRESS: Via Cagliari 20, 06034 Foligno (Perugia)

COMPANY CONTACT PERSON:

SIMONA MORAGLIA, R&D Manager - s.moraglia@omafoligno.it

DESCRIPTION: OMA is a private Italian company founded in 1948 and operating in the worldwide aerospace market to supply high-value solutions for the design, development and production of integrated aerostructures, on board systems and components as well as product support services for commercial and military aircraft and helicopters. Sky Eye Systems is a part of OMA Group, which is developing a new family of Small Tactical UAS, RAPIER X, weighing between 25 and 150 kg. It is one of the main suppliers to MoD.

23 PAGE EUROPA S.R.L.



ADDRESS: Via Carlo Veneziani, 58 00148 Rome

COMPANY CONTACT PERSON:

RAFFAELE DI BARI, BD & Sales Manager - raffaele.dibari@pageuropa.it

DESCRIPTION: Page Europa specializes in the design, architecture, integration and implementation of highly complex information technology (IT), communications, security, and surveillance systems in the Energy, Defense, and Critical Infrastructure markets. The Business has more than a 60-year successful track record delivering globally fully-integrated, turnkey systems within land, marine, and mobile environments. Page Europa's key capabilities span the entire systems life cycle from development to implementation to long-term support and are applied consistently across all of its core. From the very beginning Page Europa has operated as a Systems Integrator for NATO, Ministries of Defense of NATO and non-NATO countries and the major global defense companies:

- Delivering deployable and tactical C4I Systems;
- Manufacturing lightweight aluminum shelters. Our shelters can be transported on different platforms (on Trucks, Trailers, Wheeled-Movers, Air-Cargo, Helicopter, Ship or Self-Standing), they can be fixed or expandable and equipped with electro-mechanical lifting systems and they can be compliant with NATO I - II - III, ACE I - II - III, MIL-STD, IEEE & ISO Standards;
- Integrating telecommunications and C4I systems in shelters (eg.: NATO GAG/GM; NATO Transportable Satellite Ground Terminals ; NATO Short Range and Long range Radio Systems);
- Implementing complex systems for land-air and land-sea communication (eg: Link 16, NATO BRASS and SSSB programs);
- Delivering to Raytheon since 2011 and through an active Long Term Agreement the shelters for the Patriot Air and Missile Defence Systems. These shelters host the Patriots C2 and are manufactured in accordance with the highest Raytheon design standards;
- Coastal Surveillance System for the protection of national waters including Off-Shore installations. The System incorporates our Blueshield Command, Control and intelligence (C2I) solution designed to operate in a distributed, multi-site, multi-agency environment;
- Commshield radio circuit manager integrating with any C2 command post or control center to monitor and manage all elements of the radio transmission chain.

24 SIEL S.R.L.



ADDRESS: Via Fortunato Postiglione 24, 10024, Moncalieri (Turin)

COMPANY CONTACT PERSON:

PIETRO CABIALE, Sales Director - pietro.cabiale@sielnet.com

DESCRIPTION: SIEL boasts over 50 years of experience in the military field and is one of the most renowned Italian Navy & Army suppliers, present and active in more than 51 countries worldwide. The CAIMANO rebreather is still the most popular product in our portfolio. SIEL has a wide range of products for marine military operations ranging from Unmanned Surface Vessels to Autopilot systems, Telemetry and remote control systems, Tactical diving equipment, Underwater Navigation and Communication systems. Innovation and Product Research are the company's core values.

25 TELESPAZIO S.P.A.



ADDRESS: Pian di Spagna - 22010 Gera Lario (Como)

COMPANY CONTACT PERSON: **MANUELA SERIA**, *Senior Manager*
LoB Satcom - manuela.seria@telespazio.com

DESCRIPTION: Telespazio, a Leonardo and Thales 67/33 joint venture, is one of the world's leading operators in space services. Its activities range from the design and development of space systems to the management of launch services and in-orbit satellite control, from Earth observation, integrated communications, satellite navigation and localisation services to scientific programs. Telespazio generated sales of € 700 million in 2023 while employing 3,300 people in 15 different countries.

26 TELS Y S.P.A.



A TIM ENTERPRISE BRAND

ADDRESS: Corso Svizzera 185 10149 Turin

COMPANY CONTACT PERSON: **PIERANGELA PIZZOLU**, *International Government*
Business Development Director - pierangela.pizzolu@telsy.it

DESCRIPTION: Telsy is TIM Group's cryptography and cybersecurity competence center. Telsy develops and provides proprietary cybersecurity and cryptographic solutions for government agencies, companies, institutions, and SMEs. Telsy's portfolio is comprised of five operational areas: communication security solutions with cutting-edge cryptographic systems; intelligence services; cyber professional services; managed detection and response services; and SOC-integrated managed security services.

27 THALES ALENIA SPACE S.P.A.

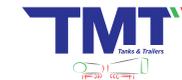


ADDRESS: Via Saccomuro, 24 - 00131 Rome

COMPANY CONTACT PERSON: **SIMONA MAZZOCCHI**, *Institutional Sales Manager* -
simona.mazzocchi@thalesaleniaspace.com

DESCRIPTION: A Joint Venture between Thales (67%) and Leonardo (33%), Thales Alenia Space is a global space manufacturer delivering, for more than 40 years, high-tech solutions for telecommunications, navigation, Earth Observation, environmental management, exploration, science and orbital infrastructures. Thanks to our diversity of skills, talents and cultures, our customers (governments, institutions, space agencies, telecommunications operators) therefore have Space to Connect, Secure & Defend, Observe & Protect, Explore, Travel & Navigate. We also team up with Telespazio to form the Space Alliance, which offers a complete range of solutions including services. We are willing to have a win-win approach shared both with our partners and customers. The company recorded consolidated revenues of € 2.2 billion in 2023 and has 8,600 employees. We operate in 8 countries, with 16 facilities in Europe.

28 TMT INTERNATIONAL S.R.L.



ADDRESS: Via del Terziario, 18/20, 63076 Montepiccolo (Ascoli Piceno)

COMPANY CONTACT PERSON:
ALFREDO SPINOZZI, *CEO* - a.spinozzi@tmtinternational.it

DESCRIPTION: TMT International is an Italian company with solid roots in the territory that boasts over 50 years of experience in the industrial vehicle market. For years, TMT has supported operators in this sector with a wide range of TMT Defence vehicles for military use. Our solutions for the movement of sensitive and/or ADR goods, armaments and weapon systems intended for the military sector arise from a perfect combination of the use of new technologies and strict compliance with all international standards.



ICE AGENCY

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Section of the Italian Embassy

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